

DIR-CPO-5646 HPI and HPE Hardware and Related Services		
Brand	Category	Discount Off MSRP/List Price
1-Products/Software/SaaS and Hardware		
HPI Branded	Software, Hardware, and Peripherals	21.00%
HPE Branded	Software, Hardware, and Peripherals	24.00%
2-Related Services		
HPE Branded	Data Processing, Computer, Programming, and Software Services	3%
HPE Branded	Equipment Maintenance and Repair Services for Computers, Office, Photographic, Radio and Television Equipment	3%
HPE Branded	Management and Operation Services	3%
HPE Branded	Support Services	1%
On-Site Services Travel expenses will be billed separately in accordance with Exhibit A DIR Standard Terms and Conditions Section 8.5 Travel Expense Reimbursement		

Most Sold HPE and HPI Product and Services									
CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	SERVICE CATEGORY	PRODUCT/SERVICE PART NUMBER	Manufacturer/Reseller	MSRP	DIR Customer Discount % off MSRP
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA AP-505 (US) TAA UNIFIED AP	N/A	N/A	R2H39A	Reseller	\$ 1,146.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	HPE 64GB 2RX4 PC5-4800B-R SMART KIT	N/A	N/A	P43331-B21	Reseller	\$ 4,068.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA AP-635 (US) TAA CAMPUS AP	N/A	N/A	R7J33A	Reseller	\$ 2,028.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA 25G SFP28 TO SFP28 3M AOC	N/A	N/A	R0M44A	Reseller	\$ 850.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	HPE 6.4TB NVME MU SFF BC U.3 PM1735A SSD	N/A	N/A	P50233-B21	Reseller	\$ 12,250.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA 1G SFP LC SX 500M MMF XCVR	N/A	N/A	J4858D	Reseller	\$ 436.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	TRANSCIEVER - 10GBPS - GIGABIT ETHERNET - WIRED - SFP+ - 300M	N/A	N/A	J9150D	Reseller	\$ 1,322.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	HPE 32GB 2RX4 PC4-2933Y-R SMART KIT	N/A	N/A	P00924-B21	Reseller	\$ 1,524.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA 4Y FC NBD EXCH AP-635 TAA C SVC	N/A	N/A	H30C9E	Reseller	\$ 312.00	24.00%

Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA AP-535 (US) TAA UNIFIED AP	N/A	N/A	JZ347A	Reseller	\$ 2,434.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	HPE QSFP28 TO SFP28 ADAPTER	N/A	N/A	845970-B21	Reseller	\$ 227.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA 1G SFP LC LX 10KM SMF XCVR	N/A	N/A	J4859D	Reseller	\$ 924.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	HPE 25GB SFP28 TO SFP28 3M DAC	N/A	N/A	844477-B21	Reseller	\$ 392.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	TRANSCEIVER - 1GBPS - GIGABIT ETHERNET - WIRED - SFP - 500M	N/A	N/A	JL745A	Reseller	\$ 739.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA 8325-48Y8C BF 6 F 2 PS BDL	N/A	N/A	JL625A	Reseller	\$ 46,645.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	ARUBA 6300M 48G 4SFP56 SWCH	N/A	N/A	JL663A	Reseller	\$ 11,759.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAU's, Routers, Switches etc.	HP Enterprises (HPE)	HP X142 40G QSFP+ MPO SR4 TRANSCEIVER	N/A	N/A	JH231A	Reseller	\$ 4,010.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Integrated Hardware-Software IT, Turnkey Solution, Server, and Mainframe Computer	HP Enterprises (HPE)	HPE ProLiant DL20 Gen10 Plus E-2336 2.9GHz 6-core 1P 16GB-U 4SFF 500W RPS Server	N/A	N/A	P44115-B21	Reseller	\$ 3,770.00	24.00%
Computer Hardware and Peripherals Mainframe and Servers	Integrated Hardware-Software IT, Turnkey Solution, Server, and Mainframe Computer	HP Enterprises (HPE)	HPE Installation Service	N/A	N/A	HA113A1	Reseller	\$ -	3.00%

Computer Hardware and Peripherals Mainframe and Servers	Integrated Hardware-Software IT, Turnkey Solution, Server, and Mainframe Computer	HP Enterprises (HPE)	HPE Proliant DL/ML Install SVC	N/A	N/A	HA113A1 5A6	Reseller	\$ 375.00	3.00%
Computer Hardware and Peripherals Mainframe and Servers	Integrated Hardware-Software IT, Turnkey Solution, Server, and Mainframe Computer	HP Enterprises (HPE)	HPE 3YTech Care Basic Service	N/A	N/A	HU4B2A3	Reseller	\$ -	3.00%
Computer Hardware and Peripherals Mainframe and Servers	Integrated Hardware-Software IT, Turnkey Solution, Server, and Mainframe Computer	HP Enterprises (HPE)	HPE DL20 Gen10 Plus Support	N/A	N/A	HU4B2A3 ZX1	Reseller	\$ 550.00	3.00%
Computer Hardware and Peripherals for Microcomputers	Keyboards	HP, Inc. (HPI)	HP 320K WD KBD	N/A	N/A	9SR37UT#ABA	Reseller	\$ 21.01	21.00%
Computer Hardware and Peripherals for Microcomputers	Peripherals, Miscellaneous: Joy Sticks, Graphic Digitizers, Light Pens, Mice, Pen Pads, Trackballs, Secure I.D., Access Cards etc.	HP, Inc. (HPI)	HP Wired 320M Mouse	N/A	N/A	9VA80UT#ABA	Reseller	\$ 13.00	21.00%
Computer Hardware and Peripherals for Microcomputers	Microcomputers, Desktop or Tower based	HP, Inc. (HPI)	HP Z2 Mini G9 i714700 16GB/512 PC (Replacement for Most Sold, Sample - Preconfigured)	N/A	N/A	A12L7UT#ABA	Reseller	\$ 1,489.00	21.00%
Computer Hardware and Peripherals for Microcomputers	Microcomputers, Desktop or Tower based	HP, Inc. (HPI)	HP ZFly14G10 i5-1345U 14 8GB/256 PC (Replacement for Most Sold, Sample - Preconfigured)	N/A	N/A	7X6H1AW#ABA	Reseller	\$ 2,471.00	21.00%
Software Discounts									
Term License	Windows	HP Enterprises (HPE)	N/A	HPE OneView is the foundation of today's software-defined infrastructure, helping IT deploy infrastructure faster, simplify lifecycle operations, and increase productivity. It lets IT compose workloads like code, while increasing agility, as well as enabling predictability and compliance. With HPE OneView, [CustomerName] can orchestrate their infrastructure from core to cloud by integrating with partner cloud management platforms.	HPE OneView, Integration		Reseller		24.00%

Term License	HP UX / NonStop	HP Enterprises (HPE)	N/A	With HPE Virtualized NonStop (vNS) your applications can now benefit from the unique scalability and availability advantages offered by the HPE NonStop platform and deploy them in your private cloud managed by VMware. With Enterprises embracing a Hybrid IT strategy, they deploy applications which have stringent mission-critical availability requirements in their private cloud. By doing this [CustomerName] get the business benefits offered by IT standardization and cloud architectures. With its massively parallel processing architecture coupled with its ability to survive single point failures, HPE vNS provides the unique advantages of mission-critical availability and near linear scalability for workloads deployed in a private cloud.	HPE NonStop - UX, Network Security and Resilience		Reseller		24.00%
SOFTWARE MOST SOLD / SAMPLES									
Term License	Windows	HP Enterprises (HPE)	N/A	HPE OneView is the foundation of today's software-defined infrastructure, helping IT deploy infrastructure faster, simplify lifecycle operations, and increase productivity. It lets IT compose workloads like code, while increasing agility, as well as enabling predictability and compliance. With HPE OneView, [CustomerName] can orchestrate their infrastructure from core to cloud by integrating with partner cloud management platforms.	HPE OneView, Integration	E5Y34A	Reseller	\$ 999.00	24.00%
Term License	HP UX / NonStop	HP Enterprises (HPE)	N/A	HPE NonStop V4 4F1C Telco CLIM	HPE NonStop - UX, Network Security and Resilience	G9P76A	Reseller	\$ 24,500.00	24.00%
Term License	HP UX / NonStop	HP Enterprises (HPE)	N/A	HPE NonStop NS2 X3 2P 12 HDD Bundle	HPE NonStop - UX, Network Security and Resilience	G9S00D	Reseller	\$ 72,120.00	24.00%