# Pexip Global Price List

February 2022

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## Self Hosted - ERC

| Product Code | Name | Price (USD) | Term/unit | Order rules | Includes | License Quantity | Example of licenses included for 30 PEX-ERC bought |
|---|---|---|---|---|---|---|---|
| PEX-ERC | Self Hosted ERC Premium | $1,548 | Per Year | Minimum ERC quantity per customer: 30<br>Minimum add on order quantity: Multiples of 10<br><br>Any order of PEX-ERC needs to include a 2x quantity of either PEX5-MAINT-12 or PEX10-CORE-12.<br><br>An appropriate mix of Professional Services is also required. This will be specified in the dialogue with your Pexip Sales representative.<br><br>Details of these additional SKUs can be found in the 'Self Hosted - A la carte' section of this price list. | Each PEX-ERC license purchased includes the following: | | |
| | | | | | Platform License | 1 | 1 |
| | | | | | Capacity License | 2 per # of quantity ordered | 60 |
| | | | | | Microsoft Interop License | 1 | 1 |
| | | | | | Google Hangouts Meet Interop License | 1 | 1 |
| | | | | | Virtual Meeting Room (VMR) license | 500 | 500 |
| | | | | | VMR Scheduling License | 1 | 1 |
| | | | | | Room Base License | 1 | 1 |
| | | | | | One-Touch Join License | 1 per # of quantity ordered | 30 |

Note: If you wish to order Enhanced Room Management, please see the 'Self Hosted - A la carte' section of this price list for SKUs and pricing.

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## Self Hosted - A la carte

| SKU | Category | Required | Name | Description | Price (USD) | Term/unit |
|---|---|---|---|---|---|---|
| PEX1-BASE-PLATFORM | Product | ✅ | Pexip Infinity Software Platform – Platform License | Includes a single Management Node, an unlimited number of Conferencing and Proxying Edge nodes, and software upgrades for the duration of the subscription term. | $15,000 | Per Year |
| PEX2-CAPACITY-12 | Product | ✅ | Pexip Infinity Software Platform – Capacity License | Includes capacity licenses to be applied and activated on purchased management node for the duration of the subscription term. One capacity license is required per concurrent user/participant/device connected. Video, audio, and content up to 1080p. | $588 | Per Year |
| PEX6-AUDIO-12 | Product | | Pexip Infinity Software Platform – Audio License | Includes audio and content sharing-only licenses to be applied and activated on purchased management node for the duration of the subscription term. One audio license is required per concurrent user/participant/device connected. Audio and content up to 1080p. | $117.60 | Per Year |
| PEX3-VMR-12 | Product | | Pexip Infinity Software Platform – Virtual Meeting Room (VMR) License | License enables creation, management, and use of up to 500 VMRs on the purchased management node for the duration of the subscription term. For volumes that exceed 500 VMRs, each additional VMR is $0.50. | $3,000 | Per Year |
| PEX8-SCHEDULING-12 | Product | | Pexip Infinity Software Platform – VMR Scheduling License | This feature creates an add-in that enables Microsoft Outlook desktop and Web App users (using Office 365, Exchange 2013 or Exchange 2016) to schedule meetings using Pexip VMRs as meeting resources. | $10,020 | Per Year |
| PEX13-GOOGLE-12 | Product | | Pexip Infinity Software Platform – Interoperability license for Google Hangouts Meet | This feature allows traditional videoconferencing systems to join Meet meetings. Enables Google Hangouts Meet interoperability capabilties in the Pexip Infinity platform. License covers use on one domain. | $3,000 | Per Year |
| PEX14-TEAMS-12 | Product | | Pexip Infinity Software Platform – Interoperability license for Microsoft Teams | This feature allows traditional videoconferencing systems to join Microsoft Teams meetings. Enables Microsoft Teams interoperability capabilities in the Pexip Infinity platform. License covers use on one domain. | $3,000 | Per Year |
| PEX-ENHANCED-ROOM | Product | | Pexip Enhanced Room Management | Pexip Enhanced Room Management is a self-hosted (on-premise) management tool that allows you manage and provision your video conferencing systems. | $150 | Per Year |
| PSS-CAPACITY-GCP | Product | | Pexip Smart Scale | Includes compute necessary to support one full video, audio and content port, hosted by Pexip in a private customer cloud at 720p for the duration of the subscription term. Does not include any software licensing. | $204 | Per Year |
| PEX2-CAPACITY-COMBINED | Product | | PPC Bundle Capacity | Includes equal counts of PEX2-CAPACITY-12 and PSS-CAPACITY-GCP. Minimum order quantity of 50. Professional services SKU obligatory. Edge nodes in PPC are included in this bundle pricing. | $835 | Per Year |
| PEX-BASE-ROOM | Product | When ordering PEX-OTJ-LICENSE | Pexip Base Room License | Includes a single management node and unlimited number of Room nodes (conference nodes), and software upgrades for the duration of the subscription term. | $4,800 | Per Year |
| PEX-OTJ-LICENSE | Product | | Pexip One-Touch Join License | One license enables One-Touch Join Capability for one endpoint. | $300 | Per Year |
| PEXHEALTH-EPIC-CAPACITY | Product | | Epic EHR Integration License | This feature integrates Pexip Infinity and EPIC EHR system. EPIC license quantity must match capacity quantity. Professional services SKU PEXHEALTH-EPIC-INSTALL is obligatory. | $150 | Per Year |

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## Self Hosted - A la carte

| SKU | Category | Required | Name | Description | Price (USD) | Term/unit |
|-----|----------|----------|------|-------------|-------------|-----------|
| PEX5-MAINT-12 | Support | When ordering PEX2-CAPACITY-12 | Pexip direct end-customer technical support | Includes support to named representative(s) at end-customer. Service quantity must match capacity quantity ordered. See Pexip Global Software Assurance & Support statement of work for details. | $117.60 | Per Year |
| **or** | | | | | | |
| PEX10-CORE-12 | Support | When ordering PEX2-CAPACITY-12 | Pexip Gold Partner Tier 3 Escalation Support | Exclusively available to Pexip Gold partners. Required on all new or renewal subscriptions. Pexip Core maintenance includes escalation support for partners who provide first line for end user customers for the duration of the subscription term. The partner must be involved in all communication and conversations. Service quantity must match capacity quantity ordered. See Pexip Global Partner Support Escalation document for more information. | $32.64 | Per Year |
| PEX7-SERVICE-AUDIO-12 | Support | When ordering PEX6-AUDIO-12 | Pexip direct end-customer technical support – Audio | Includes support to named representative(s) at end-customer. Service quantity must match audio license quantity. See Pexip Global Software Assurance & Support statement of work for details. | $23.52 | Per Year |
| **or** | | | | | | |
| PEX11-CORE-AUDIO-12 | Support | When ordering PEX6-AUDIO-12 | Pexip Gold Partner, Tier 3 Escalation Support | Exclusively available to Pexip Gold partners and required on all new or renewal subscriptions. Pexip Core maintenance includes escalation support for partners who provide first line for end user customers for the duration of the subscription term. The partner must be involved in all communication and conversations. Core audio quantity must match audio license quantity. See Global Partner Support Escalation document for details. | $2.04 | Per Year |
| PEX-INSTALL-BASE | Installation | | Pexip Infinity Installation | Includes remote installation of 1 management node, license application and activation, configuration of up to 3 conferencing nodes and up to 10 virtual meeting rooms. See Statement of Work for details. | $15,000 | One time fee |
| PEX-SCHEDULE-INSTALL | Installation | | Pexip VMR Scheduling for Exchange installation | Includes remote installation, integration, and customization of the Pexip Scheduling add-in for Microsoft Exchange. See Statement of Work for details. | $10,000 | One time fee |
| PEX-INSTALL-OTJI1 | Installation | | Pexip One-Touch Join Installation | One-Touch Join remote customer installation, limited to 1 Conference node, 1 Calendar integration and 2 Meeting types. | $5,000 | One time fee |
| PEX-INSTALL-OTJI2 | Installation | | Pexip One-Touch Join Additional Configurations | One-Touch Join additional 3 configurations. Choose any mix of Conference node, Calendar integration and Meeting type. | $1,500 | One time fee |
| PEX-INSTALL-MSTC | Installation | | Pexip Infinity Microsoft Teams Connector Installation & CVI Integration | Remote installation of the software, 1 untrusted call routing, 1 trusted call routing, 1 Teams meeting IVR & branding of dialling process. See Statement of Work for details. | $10,000 | One time fee |
| PEX-INSTALL-SMARTSCALE | Installation | When ordering PEX2-CAPACITY-COMBINED | Pexip Smart Scale Installation | Includes remote consultation on VPN requirements, completion of on-boarding tasks and remote Pexip Smart Scale workshop. See Statement of Work for details. | $10,000 | One time fee |
| PEXHEALTH-EPIC-INSTALL | Installation | When ordering PEXHEALTH-EPIC-CAPACITY | Pexip Infinity/EPIC integration Installation | Includes remote onboarding, verifying Pexip infrastructure readiness, license installation, integration configuration and call routing. See Statement of Work for details. | $10,000 | One time fee |
| PEX-INSTALL-ERM | Installation | | Pexip Enhanced Room Management Installation | Installation of Pexip Enhanced Room Management platform. Includes installation of a single Enhanced Room Management node, license application and activation, configuration of up to five endpoints. Configuration of provisioning and branding profiles, address book, enabling firmware upgrades and macros. See Statement of Work for details. | $10,000 | One time fee |

# Pexip Global Price List

## Self Hosted - A la carte

| SKU | Category | Required | Name | Description | Price (USD) | Term/unit |
|-----|----------|----------|------|-------------|-------------|-----------|
| PEX-SERVICE-HOURLY | Services | | Pexip engineering hourly service | | $250 | Per unit |
| PEX-SERVICE-HALFDAY | Services | | Pexip engineering 4-hour service | | $1,000 | Per unit |
| PEX-SERVICE-DAILY | Services | | Pexip engineering 8-hour service | | $2,000 | Per unit |
| PEX-SERVICE-TRAINING-1 | Services | | Pexip one-day training rate, per person | Grants trained personnel the right to use the "Pexip Certified Technology Expert - Diagnostics" badge. | $750 | Per unit |
| PEX-SERVICE-TRAINING-2 | Services | | Pexip two-day training rate, per person | Grants trained personnel the right to use the "Pexip Certified Technology Expert" badge. | $1,500 | Per unit |
| PEX-POC-PLATFORM | Services | | Pexip Infinity Proof of Concept | Includes 50 capacity units and 25 virtual meeting rooms. See Statement of Work for details. | $20,000 | One time fee |
| PEX-PROJECT-MANAGE | Services | | Pexip Project Management | Remote project management of the design and installation of the Infinity platform, including additional software options. See Statement of Work for details. | $10,000 | One time fee |
| PEX-DESIGN-BASE | Services | | Pexip Infinity Design | Remote consultation to design the Infinity platform, including additional software options and production of detailed low-level design document. See Statement of Work for details. | $10,000 | One time fee |
| PEX-PSSUB-B1 | Services | | Pexip Professional Services Subscription - Basic | Includes program management, design and installation of the Infinity platform, including One-Touch Join and ongoing customer success. See Statement of Work for details. | $23,000 | Per Year |
| PEX-PSSUB-E1 | Services | | Pexip Professional Services Subscription - Enhanced | Includes program management, design and installation of the Infinity platform, including up to 2 additional software options and ongoing customer success. See Statement of Work for details. | $39,000 | Per Year |
| PEX-PSSUB-P1 | Services | | Pexip Professional Services Subscription - Premium | Includes program management, design and installation of the Infinity platform, including up to 4 additional software options and ongoing customer success. See Statement of Work for details. | $55,000 | Per Year |

# Pexip Global Price List

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## Customer Engagement

| Product Code | Name | Description | Order rules | Price (USD) | Term/unit |
|---|---|---|---|---|---|
| PEX-CE | Customer Engagement Platform - User license | User license for combined for combined Scheduling and Video Engagement platform (Skedify). | Minimum user license quantity per customer: 100 Minimum add on order quantity: Multiples of 10 | $588 | Per Year |
| PEX-CE-IMPLEMENTATION | Customer Engagement Platform - Implementation fee | Core implementation and configuration of the Customer Engagement Platform deployment. Please see Statement of Work for details. | | $20,000 | One time fee |
| PEX-CE-DAILY | Customer Engagement Platform - Implementation fee additional | Additional professional services for implementation and configuration of the Customer Engagement Platform deployment. Please see Statement of Work for details. | | $2,000 | Per day |
| PEX-CE-TECHPOC | Customer Engagement Platform - Technical POC | Technical Proof of Concept for proving the technical and integration viability of a combined Scheduling and Video Engagement platform (Skedify). Please see Statement of Work for details. | | $14,000 | One time fee |

**Please Note:** **Access to this product is subject to certification.**

# Pexip Global Price List

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## Service
(Prices in USD)

| Name | One Year Prepay | Two Year Prepay | Three Year Prepay | Four Year Prepay | Five Year Prepay |
|---|---|---|---|---|---|
| Enterprise Room Connector Premium for Microsoft | SKU 6101-0501 | SKU 6101-0502 | SKU 6101-0503 | SKU 6101-0504 | SKU 6101-0505 |
| | $1,548 | $3,096 | $4,644 | $6,192 | $7,740 |
| Enterprise Room Connector Premium for Google | SKU 6102-0501 | SKU 6102-0502 | SKU 6102-0503 | SKU 6102-0504 | SKU 6102-0505 |
| | $1,548 | $3,096 | $4,644 | $6,192 | $7,740 |
| Enhanced Room Management - For ERC Premium customers | SKU 1230-0501 | SKU 1230-0502 | SKU 1230-0503 | SKU 1230-0504 | SKU 1230-0505 |
| | $150 | $300 | $450 | $600 | $750 |
| Enterprise Room Connector Basic for Microsoft | SKU 6105-0501 | SKU 6105-0502 | SKU 6105-0503 | SKU 6105-0504 | SKU 6105-0505 |
| | $900 | $1,800 | $2,700 | $3,600 | $4,500 |
| Enterprise Room Connector Basic for Google | SKU 6106-0501 | SKU 6106-0502 | SKU 6106-0503 | SKU 6106-0504 | SKU 6106-0505 |
| | $900 | $1,800 | $2,700 | $3,600 | $4,500 |
| Endpoint License Basic | SKU 1010-0501 | SKU 1010-0502 | SKU 1010-0503 | SKU 1010-0504 | SKU 1010-0505 |
| | $690 | $1,380 | $2,070 | $2,760 | $3,450 |
| Endpoint License Plus | SKU 1020-0501 | SKU 1020-0502 | SKU 1020-0503 | SKU 1020-0504 | SKU 1020-0505 |
| | $890 | $1,780 | $2,670 | $3,560 | $4,450 |
| Endpoint License Premium | SKU 1030-0501 | SKU 1030-0502 | SKU 1030-0503 | SKU 1030-0504 | SKU 1030-0505 |
| | $1,090 | $2,180 | $3,270 | $4,360 | $5,450 |
| Trusted Device License | SKU 1040-0501 | SKU 1040-0502 | SKU 1040-0503 | SKU 1040-0504 | SKU 1040-0505 |
| | $300 | $600 | $900 | $1,200 | $1,500 |
| BYOC License | SKU 1050-0501 | SKU 1050-0502 | SKU 1050-0503 | SKU 1050-0504 | SKU 1050-0505 |
| | $144 | $288 | $432 | $576 | $720 |
| Branding License | SKU 1060-0501 | SKU 1060-0502 | SKU 1060-0503 | SKU 1060-0504 | SKU 1060-0505 |
| | $2,400 | $4,800 | $7,200 | $9,600 | $12,000 |
| Pexip Room | SKU 1070-0501 | SKU 1070-0502 | SKU 1070-0503 | SKU 1070-0504 | SKU 1070-0505 |
| | $490 | $980 | $1,470 | $1,960 | $2,450 |

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## Service
(Prices in USD)

| Name | One Year Prepay | Two Year Prepay | Three Year Prepay | Four Year Prepay | Five Year Prepay |
|------|-----------------|-----------------|-------------------|------------------|------------------|
| Direct Peering, 200Mbps | SKU 1080-0501 | | | | |
| | $10,200 | | | | |
| Direct Peering, 500Mbps | SKU 1081-0501 | | | | |
| | $25,200 | | | | |
| Direct Peering, 1Gbps | SKU 1082-0501 | | | | |
| | $42,000 | | | | |
| Direct Peering, 2Gbps | SKU 1083-0501 | | | | |
| | $78,000 | | | | |
| Direct Peering, 5Gbps | SKU 1084-0501 | | | | |
| | $168,000 | | | | |
| Direct Peering, 10Gbps | SKU 1085-0501 | | | | |
| | $240,000 | | | | |
| Direct Peering Redundancy, 200Mbps | SKU 1090-0501 | | | | |
| | $4,500 | | | | |
| Direct Peering Redundancy, 500Mbps | SKU 1091-0501 | | | | |
| | $12,600 | | | | |
| Direct Peering Redundancy, 1Gbps | SKU 1092-0501 | | | | |
| | $21,000 | | | | |
| Direct Peering Redundancy, 2Gbps | SKU 1093-0501 | | | | |
| | $39,000 | | | | |
| Direct Peering Redundancy, 5Gbps | SKU 1094-0501 | | | | |
| | $84,000 | | | | |
| Direct Peering Redundancy, 10Gbps | SKU 1095-0501 | | | | |
| | $120,000 | | | | |

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## Service
(Prices in USD)

| Name | One Year Prepay | Two Year Prepay | Three Year Prepay | Four Year Prepay | Five Year Prepay |
|---|---|---|---|---|---|
| FullHD for ERC Premium Microsoft | SKU 1130-0501 | SKU 1130-0502 | SKU 1130-0503 | SKU 1130-0504 | SKU 1130-0505 |
| | $588 | $1,176 | $1,764 | $2,352 | $2,940 |
| Domain Hosting License | SKU 4010-0501 | SKU 4010-0502 | SKU 4010-0503 | SKU 4010-0504 | SKU 4010-0505 |
| | $890 | $1,780 | $2,670 | $3,560 | $4,450 |
| Enterprise User License - 1-9 users - per user | SKU 5105-0501 | SKU 5105-0502 | SKU 5105-0503 | SKU 5105-0504 | SKU 5105-0505 |
| | $990 | $1,980 | $2,970 | $3,960 | $4,950 |
| Enterprise User License - 10-49 users - per user | SKU 5115-0501 | SKU 5115-0502 | SKU 5115-0503 | SKU 5115-0504 | SKU 5115-0505 |
| | $390 | $780 | $1,170 | $1,560 | $ 1,950 |
| Enterprise User License - 50-99 users - per user | SKU 5130-0501 | SKU 5130-0502 | SKU 5130-0503 | SKU 5130-0504 | SKU 5130-0505 |
| | $290 | $580 | $870 | $1,160 | $1,450 |
| Enterprise User License - 100-499 users - per user | SKU 5145-0501 | SKU 5145-0502 | SKU 5145-0503 | SKU 5145-0504 | SKU 5145-0505 |
| | $290 | $580 | $870 | $1,160 | $1,450 |
| Enterprise User License - 500-999 users - per user | SKU 5160-0501 | SKU 5160-0502 | SKU 5160-0503 | SKU 5160-0504 | SKU 5160-0505 |
| | $290 | $580 | $870 | $1,160 | $1,450 |
| Enterprise User License - 1000-4999 users - per user | SKU 5175-0501 | SKU 5175-0502 | SKU 5175-0503 | SKU 5175-0504 | SKU 5175-0505 |
| | $290 | $580 | $870 | $1,160 | $1,450 |
| OTJ Room Enablement License | SKU 6010-0501 | SKU 6010-0502 | SKU 6010-0503 | SKU 6010-0504 | SKU 6010-0505 |
| | $4,800 | $9,600 | $14,400 | $19,200 | $ 24,000 |
| One-Touch Join Room License | SKU 6020-0501 | SKU 6020-0502 | SKU 6020-0503 | SKU 6020-0504 | SKU 6020-0505 |
| | $300 | $600 | $900 | $1,200 | $1,500 |
| Google Interop License - Concurrent Call | SKU 9155-0501 | SKU 9155-0502 | SKU 9155-0503 | SKU 9155-0504 | SKU 9155-0505 |
| | $2,500 | $5,000 | $7,500 | $10,000 | $12,500 |
| CVI service for MS Teams License - Concurrent Call | SKU 9165-0501 | SKU 9165-0502 | SKU 9165-0503 | SKU 9165-0504 | SKU 9165-0505 |
| | $2,500 | $5,000 | $7,500 | $10,000 | $12,500 |

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## Service
(Prices in USD)

| Name | One time fee |
|---|---|
| Pexip One-Touch Join Installation Basic | SKU 5030-0300 |
| | $5,000 |
| Pexip One-Touch Join Installation Additional | SKU 5031-0300 |
| | $1,500 |
| Pexip One-Touch Join Training | SKU 5040-0300 |
| | $1,000 |
| Direct Peering Installation | SKU 5050-0300 |
| | $6,000 |
| Pexip Enhanced Room Management Installation | SKU 5060-0300 |
| | $10,000 |

## Enterprise-Wide Agreement (One year prepay)
(Prices in USD)

| Name | SKU | Description | Tier | From | To | Price |
|---|---|---|---|---|---|---|
| | | | 1 | 0 | 50 | $12,490 |
| | | | 2 | 51 | 100 | $15,490 |
| | | | 3 | 101 | 250 | $23,490 |
| Enterprise-Wide Agreement | 55×0-0501 | Pexip Enterprise-Wide Agreements include End User Licenses. Tiered pricing is based on number of EULs required | 4 | 251 | 500 | $33,490 |
| | | | 5 | 501 | 1000 | $57,490 |
| | | | 6 | 1001 | 2500 | $112,490 |
| | | | 7 | 2501 | 5000 | $169,490 |
| | | | 8 | 5001 | 1000000 | $500,000 |