



# Cut Virtualization Costs Without Cutting Corners

Explore Alternatives to Traditional Virtualization Providers

## The Problem

State and local governments and educational institutions are facing massive budget strain. Licensing costs from traditional virtualization providers have surged — in some cases by over 1,200% — due to forced bundling and the elimination of discounts. These unexpected hikes are eating into IT budgets, delaying innovation and piling on technical debt.

## The Stakes

Stick with the status quo, and you'll keep paying more for less flexibility. But jumping ship without a strategy can be just as risky.

## The Solution

Iron Bow helps organizations navigate this challenge. We don't just push products — we partner with you to evaluate your environment, goals, and constraints, and craft a smart, cost-effective virtualization plan that works long-term.



# The Plan



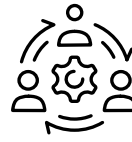
## Evaluate

Evaluate your current environment and growth needs.



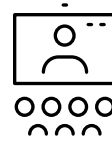
## Design

Design a tailored future-state architecture.



## Implement

Implement and migrate with expert support.



## Train

Train your team for a smooth transition.

Whether you're ready to move on from your current platform, looking to consolidate, or just exploring options — we meet you where you are.

## Why It Works

- We've benchmarked all major platforms (including emerging alternatives)
- We offer a free half-day onsite workshop to assess your current environment and plot your path forward
- We consider the entire picture: space, power, cooling, data protection, disaster recovery, and hybrid cloud readiness
- We've helped major federal agencies cut virtualization costs and modernize



## Next Steps

**Let's talk. Schedule your free onsite workshop and see how much you could save — without sacrificing performance or flexibility. Reach out to [SLED@ironbow.com](mailto:SLED@ironbow.com).**

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